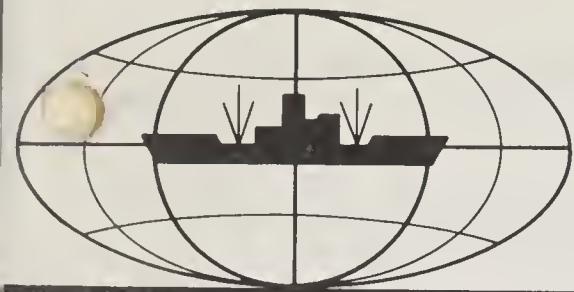


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Do not assume content reflects current scientific knowledge, policies, or practices.



U.S. EXPORT SALES

- Outstanding Export Sales
(Unshipped Balances)
On July 20, 1975
- Export shipments in
Current Marketing Year
- Daily Sales reported
July 21 - 29, 1975

--As Reported by Exporters

Readers of this release are cautioned that it reports sales commitments outstanding as of the date indicated, all of which are subject to modification, deferral or cancellation by mutual agreement of the parties. It is unlikely that all reported quantities will be exported. Our experience with this monitoring system suggests that sales are apt to exceed exports, sometimes by substantial amounts, during periods when supplies are in balance with expected demand. Actual shipments to date may provide a more reliable measure of current export activity. A meaningful export projection is not obtainable by the simple device of adding outstanding sales commitments to exports to date.

EXPORT SALES REPORT

Comments on release of July 31, 1975 (based on reports from exporters during the week ending July 20, unless otherwise noted):

SOVIET GRAIN PURCHASES: During the period July 21-29, Canada announced the sale of 1.0 million metric tons (MT) of Durum wheat to the USSR, for November 1975-August 1976 shipment. This brings Canada's announced wheat sales to the USSR for 1975/76 shipment to 3.0 million MT. Announced Soviet grain purchases from the U.S. as of July 29 now total 4.2 million MT of wheat for July 1975-September 1976 shipment (including 3 million MT optional origin), 4.5 million MT of corn for October 1975-August 1976 shipment (all optional origin), and 1.1 million MT of barley (all optional origin). It is considered likely that 500,000 tons of the barley purchased will be shipped from France or Canada and U.S. corn substituted for the balance of 600,000 MT.

Together with the previously announced purchase of 750,000 MT of wheat from Australia, and 200,000 MT of wheat for 1975/76 shipment and 200,000 MT of corn for October 1975-September 1976 shipment from the U.S. carried over from 1974/75, Soviet grain purchases for shipment by September 1976 now total 13.95 million MT. Total 1975/76 Soviet grain consumption of about 210 million MT is expected to exceed its total grain production of 185 million MT by approximately 25 million MT. The 11 million MT gap not yet covered by foreign purchases must be met by increased livestock slaughter to reduce the use of grain in feed, a drawdown of stocks, further import purchases, or a combination of these options. It is considered likely that the USSR will use all three.

Wheat: The apparent export commitment (cumulative exports plus outstanding sales) for 1975/76 increased by 1.59 million MT with a sharp increase in the commitment to the USSR of 993,600 MT. Optional origin sales to the USSR climbed from zero last week to 1.5 million MT this week. Commitments to the European Community (EC) increased by 145,500 MT, and commitments to Japan and East Germany increased by 138,600 MT and 120,700 MT, respectively.

Sales reported under the daily reporting system during the period July 21-29 indicates the purchase of 101,600 MT by East Germany for September-October 1975 delivery.

Feedgrains: Total corn commitments for 1974/75 rose by 285,500 MT, with an increase to the EC of 95,500 MT and to Portugal of 56,000 MT being the major changes. Total sorghum commitments increased by 5,600 MT with minor changes to several destinations.

For 1975/76 shipment, total corn commitments increased by 830,800 MT to a total of 4.1 million MT. Corn commitments to unknown destinations jumped by 343,400 MT, while commitments to the EC and Japan increased by 235,700 MT and 167,700 MT, respectively.

Sales reported under the daily reporting system during the period July 21-29 for shipment in 1975/76 indicate corn sales of 203,200 MT to East Germany, 150,800 MT to West Germany and 101,600 MT to the Netherlands.

Rice: The apparent export commitment for 1974/75 rose by 16,900 MT, with minor changes to a few destinations.

Soybeans: The apparent export commitment for 1974/75 declined by 33,000 MT as exports rose to 278,000 MT. Outstanding sales for delivery in 1975/76 increased by 591,000 MT. During the period July 21 - July 29, sales of 262,145 MT to unknown destinations were reported under the daily reporting system for delivery November 1975 - April 1976. Weather reports from sunflower growing areas of the European USSR indicate ripening has been 15 to 20 days earlier than usual. USDA currently places Soviet sunflowerseed production within a range of 5.8 - 6.8 million MT, well below production and procurement plans. Gross production as low as 5.8 million MT might require soybean imports of as much as 1 million MT. On the other hand, if Soviet sunflowerseed should reach the upper part of the range, it would approach the limits of processing capacity in the USSR.

Soybean Meal: The apparent export commitment for 1974/75 declined by 165,000 MT, primarily because of the cancellation of sales to the EC, Poland, and unknown destinations. Exports rose to 62,400 MT largely on shipments to the EC (29,000 MT), Czechoslovakia (9,300 MT), Spain (5,500 MT), Canada (5,300 MT), and unknown destinations (11,200 MT). The Bureau of the Census reported June exports at 287,000 MT, closely reflecting the projection published July 3. Based on the first 3 weeks of July during which exports totaled 179,400 MT, total July shipments may again fall slightly below 300,000 MT.

Soybean Oil: The apparent export commitment declined by 4,300 MT, as exports rose to 9,700 MT, including 8,600 MT shipped to Iran. Census reported that exports (which include shipments under Title II, PL 480) through October 1974-June 1975 totaled 425,000 MT, only 75,000 MT below the USDA estimate of 500,000 MT (1.1 billion lbs.) during 1974/75.

Cotton: Exports totaled 71,000 running bales (RB), with the largest amounts going to Korea (27,000 RB) and Japan (13,000 RB). This brings total exports during 1974/75 to 3.6 million RB. With only 11 days left in 1974/75, exports should just about equal the USDA estimate of 3.7 million bales. The apparent export commitment for 1974/75 decreased by 5,000 bales with both new sales and cancellation at a low level. Sales for 1975/76 shipment increased by 11,000 RB and now stand at 748,000 RB. Trade sources report some return of confidence recently in the international course count yarn trade. Increased forward sales by South Brazilian and Pakistani spinners were noted and several Far Eastern importing countries are in the market for raw materials because of more active sales of course count yarns, particularly open-end spun types.

OUTSTANDING EXPORT SALES AND EXPORTS - CURRENT MARKETING YEAR
Summary and Comparisons of Selected Commodities 1/

COMMODITY	: Week :	Outstanding Export Sales			Cumulative Exports		Official USDA
	: end-:	Destination		Total	in	Export	
	: ing :	Known	Unknown	:	Current Mktg.	Year	Projections
		1,000 metric tons		1,000 metric tons	1,000 metric tons	Million bushels	1,000 metric tons
Hard Red Winter Wheat	: 7/13	2,724	-329	2,395	683	25.1	--
	: 7/20	3,671	-373	3,298	968	35.6	--
	:						
Soft Red Winter Wheat	: 7/13	1,278	127	1,405	235	8.6	--
	: 7/20	1,307	66	1,373	346	12.7	--
	:						
Hard Red Spring Wheat	: 7/13	1,127	56	1,183	129	4.7	--
	: 7/20	1,133	50	1,183	267	9.8	--
	:						
White Wheat	: 7/13	1,263	-4	1,259	80	2.9	--
	: 7/20	1,322	-5	1,317	118	4.3	--
	:						
Durum Wheat	: 7/13	222	83	305	15	.6	--
	: 7/20	213	127	340	68	2.5	--
	:						
All Wheat	: 7/13	6,614	-68	6,546	1,141	41.9	
	: 7/20	7,646	-135	7,511	1,767	64.9	28,577-32,659 2/
	:						
Wheat Products	: 7/13	107	0	107	16	--	--
	: 7/20	101	0	101	25	--	--
	:						
Rye	: 7/13	0	0	0	0	0	
	: 7/20	0	0	0	0	0	102
	:						
Oats	: 7/13	14	0	14	2	.1	
	: 7/20	13	0	13	2	.2	290-435
	:						
Barley	: 7/13	246	0	246	*	*	
	: 7/20	246	0	246	2	.1	871-1,306
	:						
Corn	: 7/13	4,345	195	4,540	24,637	969.9	
	: 7/20	4,003	242	4,245	25,218	992.8	27,307
	:						
Grain Sorghum	: 7/13	1,738	28	1,766	3,714	146.2	
	: 7/20	1,639	14	1,653	3,833	150.9	5,080
	:						
Soybeans	: 7/13	1,893	109	2,002	10,554	387.8	
	: 7/20	1,581	111	1,692	10,832	398.0	10,886
	:						
Soybean Cake and Meal	: 7/13	1,003	546	1,549	3,205	--	
	: 7/20	875	447	1,322	3,268	--	3,992
	:					Mil. Lbs.	
Soybean Oil	: 7/13	55	34	89	365	805.3	
	: 7/20	58	26	84	375	826.6	499
	:					1,000 Cwt.	
All Rice	: 7/13	176	4	180	2,226	49,079.8	
	: 7/20	152	0	152	2,271	50,065.0	2,407 3/
	:						
All Upland Cotton	: 7/13	1,462	1	1,463	3,523	--	
	: 7/20	1,387	0	1,387	3,594	--	3,700 4/
	:						

1/ Data do not include seed and relief (PL-480, Title II). 2/ Includes small quantities of products.

3/ Milled basis. 4/ Includes 12,000 running bales of American Pima Cotton.

* Quantity reported less than .05

OUTSTANDING EXPORT SALES - NEXT MARKETING YEAR
Summary and Comparisons of Selected Commodities

COMMODITY	Week end- ing	Outstanding Export Sales			Total Million Bushels	
		Destination		1,000 Metric Tons		
		Known	Unknown			
Hard Red Winter Wheat	7/13	25	0	25	.9	
	7/20	220	0	220	8.1	
Soft Red Winter Wheat	7/13	0	0	0	0	
	7/20	0	0	0	0	
Hard Red Spring Wheat	7/13	0	0	0	0	
	7/20	0	0	0	0	
White Wheat	7/13	0	0	0	0	
	7/20	0	0	0	0	
Durum Wheat	7/13	0	0	0	0	
	7/20	0	0	0	0	
All Wheat	7/13	25	0	25	.9	
	7/20	220	0	220	8.1	
Corn	7/13	2,571	697	3,268	128.7	
	7/20	3,059	1,041	4,100	161.4	
Grain Sorghums	7/13	531	0	531	20.9	
	7/20	561	0	561	22.1	
Soybeans	7/13	2,024	92	2,116	77.7	
	7/20	2,510	198	2,708	99.5	
Soybean Cake and Meal	7/13	548	556	1,104	--	
	7/20	550	556	1,106	--	
Soybean Oil	7/13	39	21	60	--	
	7/20	39	19	58	--	
Cottonseed Oil	7/13	18	0	18	--	
	7/20	18	0	18	--	
Rice	7/13	33	0	33	722.6	
	7/20	33	0	33	727.1	
All Upland Cotton	7/13	730	7	737	--	
	7/20	741	7	748	--	
		1,000 Running Bales			<u>1,000 Cwt.</u>	

EXPORT SALES REPORTED DAILY 1/
July 21 through July 29, 1975

Commodity	Destination	Quantity (M.T)	Marketing Year
Wheat	USSR	900,000 2/ 3/	75/76
Wheat	USSR	100,000 2/ 3/	76/77
	Subtotal	1,000,000	
Wheat	East Germany	101,600	75/76
	Total	1,101,600	
Corn	USSR	✓ 4,500,000 2/ 3/	75/76
Corn	East Germany	203,200	75/76
Corn	West Germany	150,800	75/76
Corn	Netherlands	101,600	75/76
	Total	4,955,600	
Barley	USSR	1,100,000 2/ 3/ 4/	75/76
Soybeans	Unknown	262,145	75/76

- 1/ Includes transactions covered by Section IIIA of Notice to Exporters No. 1, Revision 2, Dated March 6, 1975, and announced by USDA in press releases on July 21, and 22.
- 2/ Previously reported - included in publication of 7/24/75 covering July 14 through July 22.
- 3/ All optional origin sales.
- 4/ Provides option to export corn.

SUMMARY OF CURRENT WEEK'S TRANSACTIONS - CURRENT MARKETING YEAR
For Week Ending July 20, 1975

Commodity	:Beginning: O/S	New Sales ^{1/}	:Purchases from Foreign Sellers ^{2/}	:Buy-Backs and Cancellations ^{3/}	Changes from Basis to Fixed ^{3/}	:Outstanding Exports ^{4/}	:Sales
----- 1,000 METRIC TONS-----							
All Wheat Incl.:							
Mixed	: 6,546	1,740	93	58		626	7,511
:							
Wheat Products	: 107	4	0	0		9	101
:							
Rye	: 0	0	0	0		0	0
:							
Oats	: 14	<u>5/</u>	0	0		1	13
:							
Barley	: 246	0	-2	0		2	246
:							
Corn	: 4,540	267	-36	18		581	4,245
Basis	: 1,655	85	0	<u>5/</u>	303	0	1,438
Fixed	: 2,885	182	-36	18	+303	581	2,807
:							
Grain Sorghum	: 1,766	33	0	28		119	1,653
:							
Soybeans	: 2,002	135	-81	249		278	1,692
:							
Soybean Cake &							
Meal	: 1,549	15	10	170		62	1,322
Basis	: 484	0	0	0	169	0	315
Fixed	: 1,065	15	10	170	+169	62	1,007
:							
Soybean Oil	: 89	1	-3	<u>5/</u>		10	84
:							
All Rice	: 180	18	0	1		45	152
----- 1,000 Running Bales -----							
All Upland Cotton	: 1,463	1	0	7		71	1,387
:							

1/ Includes contract tolerance adjustments. 2/A separate purchase of a U.S. commodity from a foreign seller, not involved in a cancellation or buy-back of a previously reported sale. 3/Includes decreases resulting from shifts in delivery period from one marketing year to another, changes from one commodity to another, "buy-backs" of all or part of a contract balance by mutual agreement, and unilateral cancellation by one party which could result in a contract dispute. 4/Does not include exports for exporter's own account. 5/Less than 1,000.

Data shown above may not add due to rounding.

REFER TO PAGE 27 FOR NARRATIVE ON PREPARATION OF "U.S. EXPORT SALES" PUBLICATION AND PAGE 28 FOR TABLE ON OUTSTANDING EXPORT SALES FOR WHEAT AND CORN AS COMPARED WITH A YEAR AGO.

WHEAT - HARD RED WINTER
OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY						
U KING	194.6	7.1	43.4	1.6	0.	0.
NETHLDN	0.	0.	43.4	1.6	0.	0.
W GERM	159.0	5.8	0.	0.	0.	0.
ITALY	15.2	.6	0.	0.	0.	0.
ITALY	20.3	.7	0.	0.	0.	0.
OTHER WEST EUROPE	21.4	.8	0.	0.	0.	0.
NORWAY	20.3	.7	0.	0.	0.	0.
PORTUGL	1.1	*	0.	0.	0.	0.
EASTERN EUROPE	50.8	1.9	0.	0.	0.	0.
E GERM	50.8	1.9	0.	0.	0.	0.
U.S.S.R.	1123.8	41.3	162.3	6.0	195.0	7.2
JAPAN	359.8	13.2	98.2	3.6	0.	0.
REP. OF CHINA (TAIWAN)	9.0	.3	12.6	.5	0.	0.
INDIA	289.6	10.6	327.4	12.0	0.	0.
OTHER ASIA AND OCEANIA	537.7	19.8	112.6	4.1	25.4	.9
SYRIA	49.0	1.8	18.0	.7	0.	0.
IRAQ	77.5	2.8	21.6	.8	25.4	.9
IRAN	45.9	1.7	33.3	1.2	0.	0.
ISRAEL	212.8	7.8	0.	0.	0.	0.
PAKISTN	0.	0.	30.4	1.1	0.	0.
BANGLADH	0.	0.	1.0	*	0.	0.
SINGAPR	40.0	1.5	0.	0.	0.	0.
INDNSIA	60.3	2.2	0.	0.	0.	0.
KOR REP	52.1	1.9	8.3	.3	0.	0.
AFRICA	221.4	8.1	8.4	.3	0.	0.
SUDAN	15.0	.6	0.	0.	0.	0.
SIER LN	0.	0.	1.8	.1	0.	0.
NIGERIA	206.4	7.6	6.6	.2	0.	0.
WESTERN HEMISPHERE	862.4	31.7	203.0	7.5	0.	0.
GUATMAL	4.6	.2	2.9	.1	0.	0.
SALVADR	0.	0.	.5	*	0.	0.
HONDURA	2.7	.1	2.6	.1	0.	0.
NICARAG	.5	*	0.	0.	0.	0.
C RICA	12.9	.5	0.	0.	0.	0.
JAMAICA	3.0	.1	0.	0.	0.	0.
DOM REP	14.3	.5	0.	0.	0.	0.
TRINID	10.9	.4	4.8	.2	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

COMMODITY CONTINUED FROM PREVIOUS PAGE

WHEAT - HARD RED WINTER

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
COLOMB	20.0	.7	42.1	1.5	0.	0.
GUYANA	0.	0.	2.7	.1	0.	0.
SURINAM	1.2	*	0.	0.	0.	0.
ECUADOR	23.2	.9	26.2	1.0	0.	0.
PERU	144.5	5.3	26.4	1.0	0.	0.
CHILE	0.	0.	34.6	1.3	0.	0.
BRAZIL	624.6	23.0	60.1	2.2	0.	0.
TOTAL KNOWN	3670.4	134.9	967.9	35.6	220.4	8.1
TOTAL UNKNOWN	-372.5	-13.7	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN 2/	3297.9	121.2	967.9	35.6	220.4	8.1
	1525.0	56.0			500.0	18.4

WHEAT - SOFT RED WINTER

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
OTHER WEST EUROPE	66.3	2.4	0.	0.	0.	0.
PORTUGL	27.5	1.0	0.	0.	0.	0.
TURKEY	38.8	1.4	0.	0.	0.	0.
EASTERN EUROPE	61.0	2.2	0.	0.	0.	0.
E GERM	61.0	2.2	0.	0.	0.	0.
REP. OF CHINA (TAIWAN)	4.8	.2	0.	0.	0.	0.
INDIA	755.5	27.8	158.1	5.8	0.	0.
OTHER ASIA AND OCEANIA	256.1	9.4	25.9	1.0	0.	0.
ISRAEL	12.2	.4	0.	0.	0.	0.
PAKISTN	32.7	1.2	25.9	1.0	0.	0.
BANGLADH	151.3	5.6	0.	0.	0.	0.
SINGAPR	20.0	.7	0.	0.	0.	0.
INDUNIA	40.0	1.5	0.	0.	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS. 2/ INCLUDES SALES TO U.S.S.R. OF 1,500,000 MT FOR CURRENT MARKETING YEAR
AND 500,000 MT FOR NEXT MARKETING YEAR.

COMMODITY CONTINUED FROM PREVIOUS PAGE

WHEAT - SOFT RED WINTER

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	MIL BU
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
GUAM	0.	0.	*	*	0.	0.
AFRICA	128.8	4.7	153.4	5.6	0.	0.
MOROC	71.7	2.6	0.	0.	0.	0.
TUNISIA	20.0	.7	0.	0.	0.	0.
EGYPT	37.1	1.4	153.4	5.6	0.	0.
WESTERN HEMISPHERE	34.5	1.3	8.6	.3	0.	0.
SALVADOR	6.0	.2	2.3	.1	0.	0.
NICARAG	.5	*	0.	0.	0.	0.
PANAMA	2.0	.1	0.	0.	0.	0.
DOM REP	6.0	.2	0.	0.	0.	0.
LW WW I	0.	0.	.1	*	0.	0.
TRINID	2.0	.1	0.	0.	0.	0.
N ANTIL	0.	0.	*	*	0.	0.
COLOMB	7.0	.3	0.	0.	0.	0.
VENEZ	3.0	.1	6.3	.2	0.	0.
ECUADOR	8.0	.3	0.	0.	0.	0.
TOTAL KNOWN	1307.0	48.0	346.0	12.7	0.	0.
TOTAL UNKNOWN	66.0	2.4	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	1373.1	50.5	346.0	12.7	0.	0.
	48.8	1.8		*	0.	0.

WHEAT - HARD RED SPRING

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	MIL BU
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY	605.8	22.3	141.3	5.2	0.	0.
L KING	130.0	4.8	60.0	2.2	0.	0.
NETHLD'S	425.5	15.6	81.2	3.0	0.	0.
BELGIUM	1.5	.1	0.	0.	0.	0.
FRANCE	1.1	*	0.	0.	0.	0.
W GERM	47.7	1.8	0.	0.	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

COMMODITY CONTINUED FROM PREVIOUS PAGE

WHEAT - HARD RED SPRING

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES 1000 MT	MIL BU	ACCUMULATED EXPORTS 1000 MT	MIL BU	OUTSTANDING SALES 1000 MT	MIL BU
OTHER WEST EUROPE	23.9	.9	0.	0.	0.	0.
NORWAY	20.3	.7	0.	0.	0.	0.
SWITZLD	3.6	.1	0.	0.	0.	0.
JAPAN	126.7	4.7	37.7	1.4	0.	0.
REP. OF CHINA (TAIWAN)	35.2	1.3	6.3	.2	0.	0.
OTHER ASIA AND OCEANIA	136.5	5.0	35.0	1.3	0.	0.
THAILND	7.0	.3	7.5	.3	0.	0.
SINGAPR	2.0	.1	0.	0.	0.	0.
PHL REP	119.4	4.4	27.4	1.0	0.	0.
FG KUNG	8.1	.3	0.	0.	0.	0.
AFRICA	11.2	.4	12.6	.5	0.	0.
GHANA	0.	0.	7.3	.3	0.	0.
NIGERIA	11.2	.4	3.9	.1	0.	0.
LIBERIA	0.	0.	1.4	.1	0.	0.
WESTERN HEMISPHERE	194.0	7.1	34.1	1.3	0.	0.
CANADA	8.0	.3	0.	0.	0.	0.
GUATMAL	8.3	.3	0.	0.	0.	0.
SALVADR	12.0	.4	1.8	.1	0.	0.
HONDURA	2.7	.1	0.	0.	0.	0.
C RICA	19.0	.7	0.	0.	0.	0.
PANAMA	8.5	.3	0.	0.	0.	0.
JAMAICA	24.8	.9	4.9	.2	0.	0.
HAITI	22.9	.8	0.	0.	0.	0.
DOM REP	28.0	1.0	3.7	.1	0.	0.
TRINID	13.3	.5	1.9	.1	0.	0.
VENEZ	46.5	1.7	21.8	.8	0.	0.
TOTAL KNOWN	1133.2	41.6	267.0	9.8	0.	0.
TOTAL UNKNOWN	49.7	1.8	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	1182.9	43.5	267.0 7.3	9.8 .3	0.	0.
	7.6	.3			0.	0.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

WHEAT - WHITE

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY	.2	*	9.5	.?	0.	0.
U KING	.2	*	9.5	.3	0.	0.
JAPAN	249.1	9.2	29.9	1.1	0.	0.
REP. OF CHINA (TAIWAN)	5.0	.2	3.2	.1	0.	0.
INDIA	883.7	32.5	0.	0.	0.	0.
OTHER ASIA AND OCEANIA	179.2	6.6	58.9	2.2	0.	0.
IRAN	70.0	2.6	0.	0.	0.	0.
THAILND	0.	0.	1.2	*	0.	0.
PHIL REP	30.5	1.1	20.3	.7	0.	0.
KOR REP	76.2	2.8	36.2	1.3	0.	0.
FG KUNG	2.4	.1	1.3	*	0.	0.
AFRICA	4.9	.2	16.1	.6	0.	0.
EGYPT	4.9	.2	16.1	.6	0.	0.
TOTAL KNOWN	1322.2	48.6	117.6	4.3	0.	0.
TOTAL UNKNOWN	-4.9	-.2	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT I/ OPTIONAL ORIGIN	1317.3	48.4	117.6	4.3	0.	0.
	41.8	1.5	.8	*	0.	0.

WHEAT - DURUM

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY	141.7	5.2	49.3	1.8	0.	0.
NETHLD'S	18.1	.7	3.7	.1	0.	0.
BELGIUM	1.0	*	0.	0.	0.	0.
FRANCE	1.0	*	1.4	.1	0.	0.
W GERM	25.4	.9	0.	0.	0.	0.
ITALY	96.2	3.5	44.2	1.6	0.	0.
OTHER WEST EUROPE	6.1	.2	0.	0.	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

COMMODITY CONTINUED FROM PREVIOUS PAGE

WHEAT - DURUM

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
SWITZLD	6.1	.2	0.	0.	0.	0.
EASTERN EUROPE	0.	0.	14.9	.5	0.	0.
E GERM	0.	0.	14.9	.5	0.	0.
JAPAN	8.1	.3	0.	0.	0.	0.
AFRICA	51.6	1.9	0.	0.	0.	0.
ALGERIA	51.6	1.9	0.	0.	0.	0.
WESTERN HEMISPHERE	5.1	.2	3.5	.1	0.	0.
GUATMAL	0.	0.	1.3	*	0.	0.
C RICA	1.3	*	0.	0.	0.	0.
VENEZ	3.8	.1	2.2	.1	0.	0.
TOTAL KNOWN	212.5	7.8	67.8	2.5	0.	0.
TOTAL UNKNOWN	127.0	4.7	.6	*	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	739.5	12.5	68.4	2.5	0.	0.
			10.6	.4	0.	0.
	560.9	20.6				

ALL WHEAT

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY	942.3	34.6	243.5	8.9	0.	0.
U KING	130.2	4.8	113.0	4.2	0.	0.
NETHLD'S	602.6	22.1	85.0	3.1	0.	0.
BELGIUM	2.5	.1	0.	0.	0.	0.
FRANCE	2.1	.1	1.4	.1	0.	0.
W GERM	88.4	3.2	0.	0.	0.	0.
ITALY	116.5	4.3	44.2	1.6	0.	0.
OTHER WEST EUROPE	117.7	4.3	0.	0.	0.	0.
NORWAY	40.6	1.5	0.	0.	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

COMMODITY CONTINUED FROM PREVIOUS PAGE

ALL WHEAT

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
SWITZLD	9.7	.4	0.	0.	0.	0.
PORTUGL	28.6	1.0	0.	0.	0.	0.
TURKEY	38.8	1.4	0.	0.	0.	0.
EASTERN EUROPE	111.8	4.1	14.9	.5	0.	0.
E GERM	111.8	4.1	14.9	.5	0.	0.
U.S.S.R.	1123.8	41.3	162.3	6.0	195.0	7.2
JAPAN	743.7	27.3	165.8	6.1	0.	0.
REP. OF CHINA (TAIWAN)	54.0	2.0	22.1	.8	0.	0.
INDIA	1928.8	70.9	485.5	17.8	0.	0.
OTHER ASIA AND OCEANIA	1109.6	40.8	232.5	8.5	25.4	.9
SYRIA	49.0	1.8	18.0	.7	0.	0.
IRAQ	77.5	2.8	21.6	.8	25.4	.9
IRAN	115.9	4.3	33.3	1.2	0.	0.
ISRAEL	225.0	8.3	0.	0.	0.	0.
PAKISTN	32.7	1.2	56.3	2.1	0.	0.
BANGLADH	151.3	5.6	1.0	*	0.	0.
THAILND	7.0	.3	8.7	.3	0.	0.
SINGAPR	62.0	2.3	0.	0.	0.	0.
INDNSIA	100.3	3.7	0.	0.	0.	0.
PHIL REP	149.9	5.5	47.7	1.8	0.	0.
KOR REP	128.4	4.7	44.6	1.6	0.	0.
HG KUNG	10.6	.4	1.3	*	0.	0.
GUAM	0.	0.	*	*	0.	0.
AFRICA	417.8	15.4	190.5	7.0	0.	0.
MOROC	71.7	2.6	0.	0.	0.	0.
ALGERIA	51.6	1.9	0.	0.	0.	0.
TUNISIA	20.0	.7	0.	0.	0.	0.
EGYPT	42.0	1.5	169.4	6.2	0.	0.
SUDAN	15.0	.6	0.	0.	0.	0.
SIEH LN	0.	0.	1.8	.1	0.	0.
GHANA	0.	0.	7.3	.3	0.	0.
NIGERIA	217.6	8.0	10.5	.4	0.	0.
LIBERIA	0.	0.	1.4	.1	0.	0.
WESTERN HEMISPHERE	1096.0	40.3	249.3	9.2	0.	0.
CANADA	8.0	.3	0.	0.	0.	0.
GUATMAL	12.8	.5	4.2	.2	0.	0.
SALVADR	18.0	.7	4.5	.2	0.	0.

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

COMMODITY CONTINUED FROM PREVIOUS PAGE

ALL WHEAT

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
HONDURA	5.4	.2	2.6	.1	0.	0.
NICARAG	1.0	*	0.	0.	0.	0.
C RICA	33.2	1.2	0.	0.	0.	0.
PANAMA	10.5	.4	0.	0.	0.	0.
JAMAICA	27.8	1.0	4.9	.2	0.	0.
HAITI	22.9	.8	0.	0.	0.	0.
DOM REP	48.3	1.8	3.7	.1	0.	0.
LW WW I	0.	0.	.1	*	0.	0.
TRINID	26.2	1.0	6.7	.2	0.	0.
N ANTIL	0.	0.	*	*	0.	0.
COLOMB	27.0	1.0	42.1	1.5	0.	0.
VENEZ	53.3	2.0	30.3	1.1	0.	0.
GUYANA	0.	0.	2.7	.1	0.	0.
SURINAM	1.2	*	0.	0.	0.	0.
ECUADOR	31.2	1.1	26.2	1.0	0.	0.
PERU	144.5	5.3	26.4	1.0	0.	0.
CHILE	0.	0.	34.6	1.3	0.	0.
BRAZIL	624.6	23.0	60.1	2.2	0.	0.
TOTAL KNOWN	7645.4	280.9	1766.3	64.9	220.4	8.1
TOTAL UNKNOWN	-134.7	-4.9	.6	*	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN 2/	7510.7	276.0	1766.8	64.9	220.4	8.1
			19.1	.7	500.0	18.4.

WHEAT PRODUCTS

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	--	1000 MT	--	1000 MT	--
EUROPEAN COMMUNITY	.5		.1		0.	
NETHLD'S	.5		.1		0.	
BELGIUM	*		0.		0.	
OTHER WEST EUROPE	.3		.1		0.	
ICELAND	.3		.1		0.	

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS. 2/ INCLUDES SALES TO U.S.S.R. OF 1,500,000 MT FOR CURRENT MARKETING YEAR
AND 500,000 MT FOR NEXT MARKETING YEAR.

COMMODITY CONTINUED FROM PREVIOUS PAGE

WHEAT PRODUCTS

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR			NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS	OUTSTANDING SALES	
	1000 MT	--	1000 MT	--	1000 MT
PORUGL	*		0.		0.
JAPAN	*		0.		0.
INDIA	0.		*		0.
OTHER ASIA AND OCEANIA	20.0		18.7		0.
S ARAB	18.1		7.6		0.
L AR EM	1.2		0.		0.
BAHRAIN	*		*		0.
AFGHAN	*		0.		0.
PAKISTN	*		0.		0.
CEYLON	.6		10.9		0.
THAILND	*		0.		0.
PHIL REP	*		0.		0.
HG KONG	0.		*		0.
T PAC I	*		*		0.
GUAM	*		.1		0.
AM SAMOA	.1		0.		0.
AFRICA	67.8		5.2		0.
EGYPT	67.7		5.2		0.
GHANA	*		0.		0.
WESTERN HEMISPHERE	12.7		1.3		0.
GUATMAL	.1		0.		0.
SALVADR	*		0.		0.
HONDURA	*		0.		0.
NICARAG	*		*		0.
CANAL Z	*		0.		0.
BAHAMAS	.3		.2		0.
JAMAICA	6.7		.4		0.
HAITI	.5		0.		0.
LW WW I	0.		*		0.
COLOMB	.1		0.		0.
GUYANA	*		0.		0.
SURINAM	1.9		0.		0.
BOLIVIA	3.0		.6		0.
CHILE	*		0.		0.
VIRGIN I	.1		*		0.
TOTAL KNOWN	101.3		25.4		0.
TOTAL UNKNOWN	0.		0.		0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	101.3		25.4 0.		0. 0.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

BARLEY - UNMILLED

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY	212.4	9.8	0.	0.	0.	0.
NETHLD'S	203.2	9.3	0.	0.	0.	0.
W GERM	9.1	.4	0.	0.	0.	0.
OTHER WEST EUROPE	0.	0.	.4	*	0.	0.
REP. OF CHINA (TAIWAN)	14.0	.6	0.	0.	0.	0.
AFRICA	14.2	.7	0.	0.	0.	0.
MOROC	14.2	.7	0.	0.	0.	0.
WESTERN HEMISPHERE	5.8	.3	1.8	.1	0.	0.
MEXICO	5.8	.3	1.8	.1	0.	0.
TOTAL KNOWN	246.4	11.3	2.2	.1	0.	0.
TOTAL UNKNOWN	0.	0.	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN 2/	246.4	11.3	2.2 6.6	.1 .3	0.	0.
	1259.6	57.9			0.	0.

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS. 2/ INCLUDES SALES TO U.S.S.R. OF 1,100,000 MT FOR CURRENT MARKETING YEAR.

CORN - UNMILLED

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR			NEXT MARKETING YEAR		
	OUTSTANDING SALES		ACCUMULATED EXPORTS	OUTSTANDING SALES		
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY						
U KING	1715.7	67.5	9139.2	359.8	1039.5	40.9
NETHLD'S	99.8	3.9	734.2	28.9	130.5	5.1
W GERM	1045.2	41.1	3945.3	155.3	635.8	25.0
ITALY	138.2	5.4	1456.0	57.3	186.9	7.4
ITALY	432.6	17.0	2551.9	100.5	86.4	3.4
OTHER WEST EUROPE	231.4	9.1	4353.4	171.4	265.7	10.5
SPAIN	61.2	2.4	2515.4	99.0	199.7	7.9
PORTUGL	119.8	4.7	1001.5	39.4	0.	0.
EASTERN EUROPE	113.1	4.5	2195.6	86.4	556.2	21.9
E GERM	0.	0.	725.8	28.6	328.1	12.9
POLAND	113.1	4.5	636.9	25.1	228.1	9.0
U.S.S.R.	0.	0.	849.0	33.4	200.0	7.9
JAPAN	1653.7	61.2	4064.7	160.0	702.1	27.6
REP. OF CHINA (TAIWAN)	69.0	2.7	290.1	11.4	41.0	1.6
OTHER ASIA AND OCEANIA	51.8	2.0	870.3	34.3	189.0	7.4
ISRAEL	31.5	1.2	183.5	7.2	189.0	7.4
AFRICA	57.2	2.3	708.6	27.9	0.	0.
WESTERN HEMISPHERE	210.8	8.3	2367.6	93.2	65.2	2.6
JAMAICA	55.2	2.2	88.1	3.5	36.0	1.4
TOTAL KNOWN	4002.8	157.6	24838.5	977.8	3058.7	120.4
TOTAL UNKNOWN	241.8	9.5	379.6	14.9	1040.5	41.0
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN 2/	4244.6	167.1	25218.2 0.	992.8 0.	4099.2	161.4
	0.	0.			4591.6	180.8

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS. 2/ INCLUDES SALES TO U.S.S.R. OF 4,566,200 MT FOR NEXT MARKETING YEAR.

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BL	1000 MT	MIL BU	1000 MT	MIL BU
TOTAL KNOWN	0.	0.	0.	0.	0.	0.
TOTAL UNKNOWN	0.	0.	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	0.	0.	0. 7.5	0. .3	0.	0.
	25.4	1.0				

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

OATS - UNMILLED

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL BU	1000 MT	MIL BU	1000 MT	MIL BU
EUROPEAN COMMUNITY W GERM	10.9	.8	0.	0.	0.	0.
	10.9	.8	0.	0.	0.	0.
WESTERN HEMISPHERE MEXICO	2.5	.2	2.4	.2	0.	0.
	2.3	.2	2.1	.1	0.	0.
TOTAL KNOWN	13.4	.9	2.4	.2	0.	0.
TOTAL UNKNOWN	0.	0.	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	13.4	.9	2.4 0.	.2 0.	0.	0.
	0.	0.			0.	0.

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

GRAIN SORGHUMS - UNMILLED

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES 1000 MT	MIL BU	ACCUMULATED EXPORTS 1000 MT	MIL BU	OUTSTANDING SALES 1000 MT	MIL BU
EUROPEAN COMMUNITY	129.7	5.1	349.4	13.8	50.8	2.0
NETHERLANDS	104.3	4.1	192.7	7.6	50.8	2.0
BELGIUM	25.4	1.0	120.0	4.7	0.	0.
OTHER WEST EUROPE	74.0	2.9	244.7	9.6	30.5	1.2
NORWAY	0.	0.	94.6	3.7	30.5	1.2
SPAIN	23.7	.9	52.1	2.1	0.	0.
PORTUGAL	50.3	2.0	97.9	3.9	0.	0.
EASTERN EUROPE	76.2	3.0	233.7	9.2	0.	0.
POLAND	76.2	3.0	128.7	5.1	0.	0.
JAPAN	738.7	29.1	1563.9	61.6	145.8	5.7
INDIA	165.4	6.5	0.	0.	0.	0.
OTHER ASIA AND OCEANIA	190.4	7.5	502.0	19.8	318.5	12.5
ISRAEL	190.4	7.5	481.3	18.9	318.5	12.5
WESTERN HEMISPHERE	264.4	10.4	924.6	36.4	15.5	.6
MEXICO	146.9	5.8	531.2	20.9	0.	0.
VENEZ	111.5	4.4	371.4	14.6	15.5	.6
TOTAL KNOWN	1638.8	64.5	3818.3	150.3	561.1	22.1
TOTAL UNKNOWN	14.1	.6	14.2	.6	0.	0.
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN .	1652.9	65.1	3832.5 0.	150.9 0.	561.1	22.1
	105.7	4.2			30.5	1.2

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

SOYBEANS

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES 1000 MT	MIL BU	ACCUMULATED EXPORTS 1000 MT	MIL BU	OUTSTANDING SALES 1000 MT	MIL BU
EUROPEAN COMMUNITY	678.9	24.9	5156.9	189.5	1653.9	60.8
DENMARK	29.2	1.1	144.5	5.3	56.9	2.1
U KING	33.2	1.2	159.9	5.9	22.4	.8
NETHLDNS	441.3	16.2	2768.3	101.7	876.3	32.2
BELGIUM	31.0	1.1	143.7	5.3	20.3	.7
FRANCE	0.	0.	307.4	11.3	96.9	3.6
W GERM	49.1	1.8	932.5	34.3	325.2	11.9
ITALY	95.1	3.5	700.6	25.7	256.0	9.4
OTHER WEST EUROPE	181.0	6.7	1414.4	52.0	105.5	3.9
SPAIN	163.7	6.0	1113.3	40.9	87.2	3.2
EASTERN EUROPE	0.	0.	173.8	6.4	0.	0.
JAPAN	483.7	17.8	2591.8	95.2	534.8	19.7
REP. OF CHINA (TAIWAN)	135.4	5.0	634.1	23.3	33.0	1.2
PEOPLES REP. OF CHINA	0.	0.	37.5	1.4	0.	0.
OTHER ASIA AND OCEANIA	63.0	2.3	376.2	13.8	182.4	6.7
ISRAEL	63.0	2.3	310.2	11.4	152.4	5.6
AFRICA	0.	0.	14.7	.5	0.	0.
WESTERN HEMISPHERE	38.7	1.4	397.3	14.6	0.	0.
TOTAL KNOWN	1580.7	58.1	10796.6	396.7	2509.7	92.2
TOTAL UNKNOWN	110.8	4.1	35.6	1.3	198.4	7.3
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	1691.5	62.2	10832.1 19.8	398.0 .7	2708.0	99.5
	67.1	2.5			45.7	1.7

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TO FOREIGN PORTS.

SOYBEAN OIL CAKE AND MEAL

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR		NEXT MARKETING YEAR			
	OUTSTANDING SALES 1000 MT	--	ACCUMULATED EXPORTS 1000 MT	--	OUTSTANDING SALES 1000 MT	--
EUROPEAN COMMUNITY	728.7		2047.4		541.6	
NETHLD'S	443.1		590.4		308.5	
FRANCE	109.6		565.7		132.1	
w GERM	103.4		442.4		10.0	
ITALY	71.7		284.5		91.0	
OTHER WEST EUROPE	12.4		79.5		0.	
EASTERN EUROPE	43.5		588.6		0.	
CZECHO	36.5		110.0		0.	
OTHER ASIA AND OCEANIA	1.1		37.3		0.	
AFRICA	5.0		.6		.5	
WESTERN HEMISPHERE	84.2		347.1		7.7	
CANADA	29.0		204.7		0.	
TOTAL KNOWN	874.9		3100.5		549.8	
TOTAL UNKNOWN	447.4		167.1		555.9	
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	1322.3		3267.6 1.0		1105.7	
	12.0				0.	

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
BUT ARE INCLUDED IN REGION TOTALS.
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* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

SOYBEAN OIL

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR			NEXT MARKETING YEAR		
	OUTSTANDING SALES 1000 MT	MIL LB	ACCUMULATED EXPORTS 1000 MT	MIL LB	OUTSTANDING SALES 1000 MT	MIL LB
EUROPEAN COMMUNITY	26.8	59.1	4.5	9.9	12.5	27.6
NETHLD'S	26.0	57.3	2.0	4.4	12.5	27.6
OTHER WEST EUROPE	0.	0.	18.3	40.4	-5.8	-12.7
SWITZLD	0.	0.	0.	0.	-5.8	-12.7
EASTERN EUROPE	10.0	22.0	45.3	99.8	0.	0.
YUGOSLV	10.0	22.0	45.3	99.8	0.	0.
JAPAN	0.	0.	12.3	27.1	.5	1.1
REP. OF CHINA (TAIWAN)	*	*	10.0	22.1	1.0	2.2
OTHER ASIA AND OCEANIA	2.2	4.9	127.8	281.7	30.9	68.1
IRAN	*	*	96.6	213.1	30.0	66.1
AUSTRAL	1.2	2.7	9.4	20.8	.8	1.8
AFRICA	2.5	5.6	18.1	39.9	0.	0.
GUINEA	1.5	3.3	0.	0.	0.	0.
WESTERN HEMISPHERE	15.8	34.9	128.3	282.9	.3	.7
CANADA	1.8	3.9	11.2	24.6	.3	.7
MEXICO	2.9	6.4	42.4	93.6	0.	0.
PANAMA	5.1	11.2	10.3	22.6	0.	0.
ECUADOR	5.6	12.3	8.9	19.7	0.	0.
TOTAL KNOWN	57.4	126.6	364.6	803.7	39.5	87.0
TOTAL UNKNOWN	26.2	57.8	10.4	22.9	18.6	40.9
KNOWN AND UNKNOWN EXPORTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	83.6	184.4	375.0 0.	826.6 0.	58.0	127.9
	10.1	22.3			0.	0.

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
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1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

LINSEED OIL - INCLUDING RAW, BOILED
 OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL LB	1000 MT	MIL LB	1000 MT	MIL LB
EUROPEAN COMMUNITY	1.5	3.3	0.	0.	0.	0.
NETHLD'S	1.5	3.3	0.	0.	0.	0.
EASTERN EUROPE	0.	0.	1.3	2.8	0.	0.
TOTAL KNOWN	1.5	3.3	1.3	2.8	0.	0.
TOTAL UNKNOWN	1.0	2.2	0.	0.	0.	0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	2.5	5.5	1.3	2.8	0.	0.
	0.	0.	0.	0.	0.	0.

COTTONSEED OIL CAKE AND MEAL

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
 AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	--	1000 MT	--	1000 MT	--
OTHER WEST EUROPE	0.		4.5		0.	
WESTERN HEMISPHERE	0.		.2		0.	
TOTAL KNOWN	0.		4.7		0.	
TOTAL UNKNOWN	0.		0.		0.	
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	0.		4.7		0.	
	0.		0.		0.	

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
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* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
 TO FOREIGN PORTS.

COTTONSEED OIL

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	MIL LB	1000 MT	MIL LB	1000 MT	MIL LB
EUROPEAN COMMUNITY	10.5	23.1	11.2	24.7	13.5	29.8
NETHLD'S	10.5	23.1	0.	0.	13.5	29.8
OTHER WEST EUROPE	0.	0.	6.8	15.0	0.	0.
JAPAN	1.2	2.6	7.3	16.1	.4	.9
OTHER ASIA AND OCEANIA	.4	.9	22.2	49.0	1.1	2.4
N ZEAL	.4	.8	1.4	3.1	1.1	2.4
AFRICA	25.4	56.0	145.4	320.6	0.	0.
EGYPT	25.4	56.0	145.4	320.5	0.	0.
WESTERN HEMISPHERE	15.2	33.5	38.0	83.8	2.6	5.7
DOM REP	0.	0.	3.0	6.5	2.5	5.5
VENEZ	15.0	33.1	31.4	69.2	0.	0.
TOTAL KNOWN	52.7	116.2	231.0	509.2	17.6	38.8
TOTAL UNKNOWN	6.8	14.9	50.9	112.3	0.	0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	59.5	131.1	281.9 0.	621.5 0.	17.6	38.8
	0.	0.			0.	0.

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
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1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

ALL UPLAND COTTON

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR		NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS	
	1000 RBA	--	1000 RBA	--
EUROPEAN COMMUNITY	22.3		314.1	27.6
DENMARK	0.		1.3	0.
L KNG	1.9		38.3	1.6
IRELAND	1.5		2.1	0.
NETHLDN	.8		13.6	5.5
BELGIUM	1.0		38.4	1.2
FRANCE	4.5		67.2	10.3
W GERM	1.4		56.3	1.2
ITALY	11.2		96.8	7.9
OTHER WEST EUROPE	21.8		276.7	51.2
SWEDEN	3.9		34.2	11.4
NORWAY	1.5		6.7	2.8
FINLAND	2.5		25.9	3.8
AUSTRIA	0.		1.0	0.
SWITZLD	.9		24.2	14.4
SPAIN	6.5		56.2	15.7
PORTUGL	5.6		73.1	3.2
MALTA	0.		3.1	0.
GREECE	1.0		52.4	0.
EASTERN EUROPE	.5		67.0	0.
POLAND	.5		22.9	0.
ROMANIA	0.		44.1	0.
JAPAN	205.3		961.6	365.2
REP. OF CHINA (TAIWAN)	306.4		368.9	52.4
PEOPLES REP. OF CHINA	8.5		297.0	0.
INDIA	0.		1.4	0.
OTHER ASIA AND OCEANIA	747.2		997.7	241.7
ISRAEL	0.		.2	1.1
CATAR	0.		0.	.5
PAKISTN	0.		.3	0.
BANGLADH	0.		48.3	0.
CEYLON	0.		3.4	0.
THAILND	58.4		101.3	23.6
S VETNM	1.2		27.7	0.
MALAYSA	12.4		16.7	1.6
SINGAPR	7.2		28.8	.9
INDNSIA	61.7		58.6	8.7
PHL REP	91.5		97.6	14.9
KOR REP	504.8		532.2	160.0

COMMODITY CONTINUED ON NEXT PAGE

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

COMMODITY CONTINUED FROM PREVIOUS PAGE

ALL UPLAND COTTON

OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975

DESTINATION	CURRENT MARKETING YEAR		NEXT MARKETING YEAR	
	OUTSTANDING SALES 1000 RBA	ACCUMULATED EXPORTS 1000 RBA	--	OUTSTANDING SALES 1000 RBA
HONG KONG	9.9	78.9		30.4
AUSTRALIA	0.	3.8		0.
AFRICA	18.1	119.2		2.0
MOROCCO	6.7	19.3		0.
ALGERIA	0.	4.3		0.
TUNISIA	1.3	0.		0.
EGYPT	0.	20.0		0.
GHANA	7.0	36.1		0.
NIGERIA	3.0	34.7		2.0
KENYA	.1	0.		0.
REP SAF	0.	4.7		0.
WESTERN HEMISPHERE	56.6	190.7		1.0
CANADA	54.0	181.3		.6
EL SALVADOR	1.5	4.0		0.
COSTA RICA	.3	1.0		.4
JAMAICA	0.	3.2		0.
TRINIDAD	.5	.7		0.
CHILE	.3	.5		0.
TOTAL KNOWN	1386.6	3594.2		741.0
TOTAL UNKNOWN	.5	0.		7.4
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	1387.1	3594.2		748.4
		0.		
	3.0			1.5

REGIONS MAY NOT ADD TO TOTAL DUE TO ROUNDING.

* QUANTITY REPORTED LESS THAN .05

1/ INCLUDES UNSOLD COMMODITIES SHIPPED ABROAD AND THOSE IN TRANSIT FROM THE U.S.
TO FOREIGN PORTS.

ALL RICE

**OUTSTANDING EXPORT SALES AND EXPORTS BY COUNTRY, REGION AND MARKETING YEAR
AS OF JULY 20, 1975**

DESTINATION	CURRENT MARKETING YEAR				NEXT MARKETING YEAR	
	OUTSTANDING SALES		ACCUMULATED EXPORTS		OUTSTANDING SALES	
	1000 MT	1000 CWT	1000 MT	1000 CWT	1000 MT	1000 CWT
EUROPEAN COMMUNITY w GERM	10.6 9.2	233.1 203.4	118.9 40.3	2621.7 889.2	2.3 .8	50.2 17.3
OTHER WEST EUROPE SWITZLD	6.1 4.5	135.0 100.2	17.8 7.4	392.3 163.2	0. 0.	0. 0.
EASTERN EUROPE	0.	0.	20.3	447.0	0.	0.
U.S.S.R.	0.	0.	10.1	223.5	0.	0.
JAPAN	0.	0.	.8	17.1	0.	0.
INDIA	*	*	0.	0.	0.	0.
OTHER ASIA AND OCEANIA	88.4	1948.7	1725.6	38042.5	27.0	595.2
SYRIA	7.5	164.7	14.4	317.0	0.	0.
IRAN	36.5	804.7	412.6	9095.1	27.0	595.2
S ARAB	7.7	168.8	70.0	1543.8	0.	0.
BANGLADH	35.8	788.7	291.4	6423.7	0.	0.
AFRICA	23.2	511.5	154.1	3397.2	3.2	71.1
LIBERIA	2.9	63.6	25.1	553.6	3.0	67.2
REP SAF	16.5	362.7	49.7	1095.3	.2	3.9
WESTERN HEMISPHERE	23.9	527.8	83.8	1848.2	.5	10.6
CANADA	10.1	222.4	54.0	1191.4	.5	10.0
PERU	11.0	242.5	0.	0.	0.	0.
TOTAL KNOWN	152.2	3356.3	2131.4	46989.6	33.0	727.1
TOTAL UNKNOWN	0.	0.	139.5	3075.4	0.	0.
KNOWN AND UNKNOWN EXPCRTS FOR OWN ACCT 1/ OPTIONAL ORIGIN	152.2	3356.3	2270.9 0.	50065.0 0.	33.0	727.1
	0.	0.			0.	0.

COUNTRIES WITH LESS THAN 1% OF TOTAL OUTSTANDING SALES ARE NOT SHOWN SEPARATELY
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TO FOREIGN PORTS.

HOW THE WEEKLY "U.S. EXPORT SALES" PUBLICATION IS COMPILED

Under Section 812 of the Agricultural Act of 1970 which was added by the Agriculture and Consumer Protection Act of 1973, U.S. exporters of wheat, and wheat flour, feed grains, oilseeds, cotton, rice and related products are required to submit to the Department weekly reports of their export sales and exports of these commodities. Since mid-October 1974, the Export Sales Division, Foreign Agricultural Service has been responsible for receiving, processing and publishing weekly reports compiled from reports submitted by individual exporters. The purpose of the weekly publication, "U.S. Export Sales", is to inform the public and Government officials of export sales activity on the covered commodities.

Following is a description of what happens to exporters' individual reports from the time they are received until the data is published in compilation form in the weekly "U.S. Export Sales" publication.

Security - Data received from individual exporters as well as summary data prior to its release are handled confidentially by the Foreign Agricultural Service. During working hours, constant vigil is maintained over these records. After working hours, they are kept in security files in locked rooms. Only designated personnel have possession of room keys.

Personnel having access to the reports and the data are bound by statute, as well as USDA and FAS regulations to keep these reports confidential. Each has personally signed a certificate acknowledging an understanding of these requirements and an agreement to abide by them.

Receipt of Reports - Generally, each Monday, U.S. exporters mail reports of their outstanding export sales and related transactions for the Monday through Sunday reporting week. These reports --submitted on forms described in detail in the Export Sales Reporting Instructions--come to the Monitoring Branch. By Tuesday, the first reports start trickling in and most of them are logged in by Friday. On Friday, tardy exporters are contacted and their data is taken by phone to assure full coverage in the weekly report to be published the following Thursday.

To illustrate the volume handled in producing the weekly U.S. Export Sales report, an average of 260 exporters report each week, of which 95 are exporters of grain, 75 of oilseeds and products, 75 of cotton and 15 of rice. Collectively, they contribute some 5,200 documents that must be processed weekly.

Processing Reports - As the reports are received, by mail, messenger, and phone, they are reviewed for accuracy and completeness prior to conversion to card punch for computer editing. Mathematical and other errors, such as improper commodity or country codes, prompt an immediate phone call to the exporter for explanation or correction. By Friday, all reports should have been received, verified and double key-punched on cards ready to be fed into the computer in order to produce the various print-outs used in compiling the final report.

Activity within the Division builds up on Monday morning when the first computer summary print-out, called the "balance sheet", is drawn from the computer. It shows beginning outstanding sales balances, positive changes (increases), negative changes (decreases) and new balances. It is reviewed for possible problems, and corrective action is taken before further summaries are ordered from the computer.

Assuming the balance sheet is in order, additional print-outs listing details of sales and other activity by exporter, country and region are obtained early on Tuesday. After an accuracy review, they are used to type tables showing outstanding export sales and exports by commodity normally shown on pages 1 and 2 of the report and the table summarizing the current week's transactions generally shown on page 3.

Final Review - On Wednesday morning, Export Sales Division staff members meet for a final review of that week's data. During this review, significant changes such as, large sales, cancellations, etc. are discussed to determine (1) if data is complete and accurate and (2) if information of special interest should be reported to Department officials or should be highlighted in the comments which normally appear in the inside front cover.

Printing, Release and Distribution - On Wednesday afternoon, the computer camera copy (which makes up the majority of the published report), along with manually typed pages are sent to the Department's Office of Operations, which works through the night and into the next day printing and assembling the report. By 3:00 p.m. on Thursday, the report is available for public release. Copies are made available to the Press Section of the Department for use by the wire services. Approximately 2,000 copies are sent to those on the mailing list for the publication. Recipients include other U.S. Government agencies, the media and private individuals.

OUTSTANDING EXPORT SALES FOR WHEAT AND CORN
As Compared with a Year Ago
(1,000 METRIC TONS)

	1975/76 1/	1974/75 2/
<u>Wheat</u>		
USSR and Eastern Europe	1,235.6	718.1
Other Destinations	6,275.1	8,339.2
Total U.S. Origin	7,510.7	9,117.3
Total Optional Origin	2,184.2	243.6

Corn

USSR and Eastern Europe	756.2	234.8
Other Destinations	3,343.0	6,651.4
Total U.S. Origin	4,099.2	6,886.2
Total Optional Origin	4,591.6	101.6

1/ As of 7/20/75

2/ As of 7/21/74

UNITED STATES DEPARTMENT OF AGRICULTURE
WASHINGTON, D. C. 20250

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U.S. Export Sales